



Press Release
For Immediate Release

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NETAPHOR SOFTWARE, INC. WINS BEST SOFTWARE AWARD AT GARTNER PRINT & IMAGING SUMMIT

Irvine, Calif. (Dec. 11, 2006) — Netaphor Software (www.netaphor.com), a provider of software for printer asset management, and its value-added reseller partner, H&W Computer Systems (www.hwcs.com), announced that they have secured the Best Software award at the inaugural Gartner Print & Imaging Summit. Netaphor's SiteAudit solution was recognized for its innovative approach to helping organizations control and reduce print costs.

The Best of Print & Imaging Summit Awards, which recognize vendors that have demonstrated excellence and leadership in the print marketplace, were voted on by the attending IT executives after reading case studies and attending 1-on-1 briefings about the solutions. SiteAudit was selected for the Best Software award from among the top print-related vendors in the industry.

"SiteAudit is the only solution available to enable organizations to integrate print management into their business processes," said Rakesh Mahajan, CEO of Netaphor Software. "Based on overwhelmingly positive feedback from leading CIOs and IT executives, we believe this award confirms the value of our unique approach to helping companies manage their printer assets."

Netaphor and H&W provide a clear and un-biased approach to evaluating and managing the print fleet. "Using SiteAudit technology and H&W's expertise, customers are learning how to optimize their environments without having to rely on their hardware vendors," said Ken Kroll, VP and General Manager of H&W's Application Infrastructure Management Division. "Customers with outsourced relationships are finally able to monitor and track usage and service levels to make sure their outsourcers are meeting their contract commitments."

SiteAudit is specifically designed to address the growing market need for printer resource management regardless of whether it is managed in-house or outsourced. It provides a complete solution including comprehensive inventories, downtime tracking, utilization and helpdesk notification without agents and across all printer makes and models. By managing all phases of the asset lifecycle, SiteAudit has the potential to help organizations reduce print costs by up to 30 percent.



In its first year, the Gartner Print & Imaging Summit is an industry-defining event produced by Gartner, the recognized research and thought leader in the office and production print space. Neither Gartner nor any of its affiliates voted for the winners of awards.

About Gartner Print & Imaging Summit

The Gartner Print & Imaging Summit is the industry's most comprehensive business conference exploring management and investment strategies for the successful enterprise. The only print & imaging event to feature the insights of the world-renowned Gartner analyst team, the Summit offers a uniquely interactive forum designed to facilitate dialogues between Senior IT and Business Executives from both office and production print organizations and the world's leading Technology Providers.

About Vision Events

Vision Events, a Gartner, Inc. (NYSE: IT) company, is a leading producer of highly focused business events that bring resellers and end users together with leading and emerging technology providers in case study presentations to form strategic partnerships and secure new business in the technology sector. Additional information about Vision Events can be found at <http://www.visionevents.com>.

About H&W

For more than 25 years, H&W has provided quality solutions that address the complex needs of IT organizations worldwide. Today, more than 1,200 corporations including many Global 500 companies trust H&W to help them gain financial and competitive advantages from their IT investments. By melding best-of-breed technologies and decades of experience, H&W is uniquely qualified to help solve the challenges of IT organizations now and in the years to come.

For more information, visit H&W at www.hwcs.com

About Netaphor

Founded in 1997 and headquartered in Irvine, Calif., Netaphor Software, Inc. develops and sells asset management tools that help companies control printer costs. The company's flagship product, SiteAudit, is the industry's first software suite to identify, reduce and manage printer costs, saving organizations up to 30 percent during the printer asset lifecycle. SiteAudit customers include organizations in the pharmaceutical, industrial, technology and education industries including Prometheus Labs, USS-POSCO and Invensys PLC. For further information, please visit www.netaphor.com.