



Press Release
For Immediate Release

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NETAPHOR AND COMPASS SALES SOLUTIONS ANNOUNCE PRODUCT INTEGRATION

Irvine, CA — (June 1, 2012) — Netaphor Software, Inc. (www.netaphor.com), and Compass Sales Solution (www.compasscontact.net), providers of Managed Print software (MPS), announced a product integration between Netaphor SiteAudit software and the Compass Sherpa TCO tool. The integration allows data collected by SiteAudit to seamlessly populate data fields within the Sherpa total cost of ownership tool for analysis and reporting.

For MPS partners and users wanting to perform audits and ongoing fleet TCO analysis the integration reduces the time and cost of processing comprehensive TCO analysis reports. The integration is now a standard feature within SiteAudit On-Site and Hosted solutions.

“The Compass TCO tool integration with SiteAudit products provides our partners and users an enhanced audit solution for measuring cost and efficiency. This is an important component to implementing measurable ROIs that MPS strategies need to have.” Says Brian Anderson, Vice President Sales at Netaphor.

“We are excited about this convergence which provides our dealers seamless integration for calculating their MPS opportunities. From prospecting and data collection, to TCO reporting, proposing and closing, this partnership provides them with all the tools needed to achieve an unsurpassed level of MPS success.” Says Troy Casper, CEO of Compass Sales Solutions.

About Netaphor

Founded in 1997 and headquartered in Irvine, Calif., Netaphor Software, Inc. develops and sells software for managed print services. The company’s SiteAudit On-Site and Hosted solutions reduce and manage printer costs, saving organizations up to 30 percent during the printer asset lifecycle. SiteAudit customers include organizations in all industries including Spectrum Health, Jacobs Engineering and Children’s Hospital of Philadelphia. Please visit www.netaphor.com.

About Compass Sales Solutions:

Compass Sales Solutions offers the most advanced Sales-force Automation, Solution Selling & Fleet Management software system, along with in depth consultative services provided by Industry recognized experts. Designed from a sales perspective, Compass combines the ability to manage your prospective database, complete detailed TCO analysis, price service contracts, and generate thorough, professional proposals and sales paperwork, all at the touch of a button. Compass also offers complete integration with your ERP and Outlook systems. Visit our website at www.compasscontact.net or contact us at (800)295-0411. Please visit <http://www.compasscontact.net>