<u>News Release</u> For Immediate Release



Media contact:

Judith A. Daughton
Public Relations
Netaphor Software, Inc.
idaughton@netaphor.com
+763-360-6308

Netaphor Launches MPS Quarterly Business Review Solution

SiteAudit QBR Analyzer Provides Partners with Solution to Review Quarterly Performance with Customers

Irvine, Calif. – 6 February 2017 – Netaphor (www.netaphor.com), a provider of managed print services (MPS) software, today introduced SiteAudit QBR Analyzer™. The solution provides a set of analysis charts for reporting fleet performance established by the MPS partner and customer. Most managed print service contracts require quarterly reports indicating progress towards meeting specific fleet targets. The Quarterly Business Review (QBR) Analyzer solution uses SiteAudit fleet data to chart trends and make comparisons between actual and contract targets about inventory, volume, supplies and user behavior. MPS providers can easily present device utilization trends, changes to inventory, projected supply stocks, user statistics and more as the basis for their quarterly customer reviews. QBR Analyzer benefits the partner customer relationship with an interactive comprehensive review of fleet performance.

Key QBR solution features include:

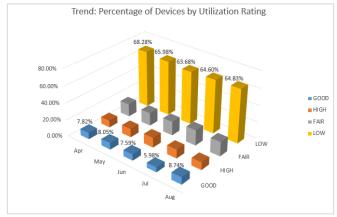
- 1. Presentation performance charts detailing inventory, volume, device utilization, supply usage and user metrics
- 2. Adjustable performance parameters enabling partners to set output, utilization and inventory targets
- 3. Report filtering to drill down on specific metrics by model, type, department and more
- 4. Easy-to-use navigation interface allows the MPS provider to access single or multiple SiteAudit customer databases

Partners with a SiteAudit Analyzer license can download the QBR solution from the Netaphor support portal https://support.netaphor.com/. Partners with a license may order a license from sales@netaphor.com

About Netaphor

Founded in 1997 and headquartered in Irvine, Calif., Netaphor Software, Inc. develops and sells software for managed print services. The company's flagship product, SiteAudit, is the industry's first software suite to identify, reduce and manage printer costs, saving organizations up to 30 percent during the printer asset lifecycle. SiteAudit customers include organizations in all industries including the Jacobs Engineering and Children's Hospital of Philadelphia.

Selection of QBR chart reports:



Department	(AII)			
Output	(AII)		Project Supply	Stock
Туре	(AII)			
Manufacturer	(AII)			
Model	(AII)			
Device Type	(AII)			
Color	(AII)			
Row Labels	1 Year Stock	3 Year Stock	5 Year Stock	
Black Toner	68	203	339	
Black Ink Cartridge	242	725	1,209	
Black Cartridge HP CE255X	45	134	224	
Black Cartridge HP Q5942X	21	64	107	
Black Cartridge HP CB390A	294	883	1,471	
Cyan Cartridge HP CB381A	44	133	221	
Magenta Cartridge HP CB383A	53	160	267	
Yellow Cartridge HP CB382A	123	370	616	
Black Image Drum HP CB384A	65	196	327	
Cyan Image Drum HP CB385A	57	170	283	
Magenta Image Drum HP CB387A	53	158	263	
Yellow Image Drum HP CB386A	51	154	257	

